

**ADELAIDE HILLS COUNCIL
ORDINARY COUNCIL MEETING
Tuesday 25 May 2021
CONFIDENTIAL AGENDA BUSINESS ITEM**

Item: 18.1

Responsible Officer: Jennifer Blake
Manager Communications, Engagement and Events
Community Capacity

Subject: Multi-Year Road Rally Proposal

For: Decision

1. Multi-Year Road Rally Proposal – Exclusion of the Public

Pursuant to section 90(2) of the *Local Government Act 1999* the Council orders that all members of the public, except:

- Chief Executive Officer, Andrew Aitken
- Director Infrastructure & Operations, Peter Bice
- Director Development & Regulatory Services, Marc Salver
- Director Corporate Services, Terry Crackett
- Director Community Capacity, David Waters
- Executive Manager Governance & Performance, Lachlan Miller
- Governance & Risk Coordinator, Steven Watson
- Manager Communication, Engagement & Events, Jennifer Blake
- Minute Secretary, Pam Williams

be excluded from attendance at the meeting for Agenda Item 18.1 (Multi-Year Road Rally Proposal) in confidence.

The Council is satisfied that it is necessary that the public, with the exception of Council staff in attendance as specified above, be excluded to enable Council to consider the report at the meeting on the following grounds:

Section 90(3)(d) of the *Local Government Act 1999*, the information to be received, discussed or considered in relation to this Agenda Item is commercial information of a confidential nature (not being a trade secret) the disclosure of which could reasonably be expected to prejudice the commercial position of the business who supplied the information by disclosing specific financial and sponsorship information.

Accordingly, on this basis the principle that meetings of the Council should be conducted in a place open to the public has been outweighed by the need to keep the information and discussion confidential.

2. Confidential Item – Multi-Year Road Rally Proposal

SUMMARY

The purpose of this report is to present for consideration a Multi-Year Road Rally Proposal from Massive Events Corp Pty Ltd, organisers of the Adelaide Rally (**Appendix 1**).

The Adelaide Rally (formerly known as the Classic Adelaide Car Rally) runs on sealed roads within the Adelaide Hills Region, with a large portion of the stages within the Adelaide Hills Council district and involves road closure of sections of road within 13 different regions in and around Adelaide. The event normally takes place in November. The Adelaide Hills Council district is an important focus for the event and the organiser believes the event cannot operate without the iconic Adelaide Hills stages.

For the event to run successfully throughout the Adelaide Hills, a number of full road closures are required. Before a road closure order can be issued by the Commissioner of Police, consent must be obtained from the applicable local council(s) and in the case of Adelaide Hills Council, consent has been subject to formal consideration by the elected body on an annual basis. The organiser of the Adelaide Rally is proposing a Multi-Year Agreement delivering certainty of in-principle support for road closures in the Adelaide Hills, and therefore support of the event, for a period of five years rather than the annual formal Council approval process. The Administration is recommending consideration of a three year period.

The organiser would still follow the guidelines set out in *Council's Festivals and Events Policy – Guideline No. 1 for Competitive Motoring Events* with the exception being that annual consent for road closures would be dealt with administratively (under existing delegations) rather than being subject to a formal Council decision.

RECOMMENDATION

Council resolves:

1. **That the report be received and noted.**
2. **That, in relation to the Multi-Year Agreement Proposal submitted by Massive Events Corp Pty Ltd, Council supports the conduct of the Adelaide Rally within the district for the period of three years 2021 to 2023 and acknowledge that the Chief Executive Officer will use the delegation already provided to him to consider consent for road closures under Section 33(2) of the *Road Traffic Act 1961*.**
3. **That, recognising this decision is a departure from the usual requirements of the *Festival & Events Policy*, Council determines that the reasons applying for the usual requirement for road closures associated with motorsport proposals to be brought to the Council for a formal decision on each occasion are outweighed by the expected benefits to be achieved in providing multi-year support.**
4. **That each year, support for the Adelaide Rally road closures, will be contingent on Massive Events Corp Pty Ltd, to the satisfaction of the Chief Executive Officer:**
 - a. **Complying with Council's *Festivals and Events Policy – Guideline No. 1 for Competitive Motoring Events***
 - b. **Payment of an Application Fee as per the Council's Fees and Charges Register for Temporary Road Closures**

- c. **Providing confirmation that affected business owners are aware of the proposed road closures**
 - d. **Providing written confirmation that the organiser has used reasonable endeavours to address concerns raised by affected residents and that arrangements for egress and regress for those properties can be managed within the event where practicable**
 - e. **Providing evidence of satisfactory procedures for enabling emergency services access to properties on the event route at all times**
 - f. **Providing evidence of satisfactory insurance to cover any damage to third party property caused by the event**
 - g. **Entering into a road repair agreement with Council to cover any rectification works required as a result of damage caused by the event**
 - h. **Providing written confirmation that advance notice of road closures on the affected roads will be erected at least three weeks prior to the event**
 - i. **Hosting at least one significant community event within the Adelaide Hills Council region in conjunction with the rally**
 - j. **Hosting the principal tour lunch within the Adelaide Hills Council region**
 - k. **Making reasonable endeavours to contract local food and beverage suppliers for event stages within the Adelaide Hills Council district.**
5. **That, subject to agreeing to the requirements of Item 3 being undertaken, Council provides consent for the organisers to promote the event to sponsors and participants as ‘supported by Adelaide Hills Council’ for the period 2021 – 2023.**
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1. GOVERNANCE

➤ Strategic Management Plan/Functional Strategy/Council Policy Alignment

Strategic Plan 2020-24 – A brighter future

Goal Community Wellbeing

Objective C6 Celebrate our community’s unique culture through arts, heritage and events.

Priority C6.2 Develop, support and bring events to our district that have social, cultural, environmental, or economic benefits.

Council’s Strategic Plan recognises that events play a key role in connecting our community and are an important contributor to economic and social prosperity. They offer an opportunity to bring communities together, welcome visitors to the area, promote the unique culture of the Hills and build community spirit.

The Council’s *Festivals & Events Policy* (the Policy) contains a specific appendix with guidelines for Competitive Motoring Events wherein “Competitive Motoring (“Motorsport”) Events that involve full or partial road closures will be subject to a formal Council decision on every occasion.” The Policy is silent on how a multi-year proposal for support of an event should be treated, hence the matter is being put to Council for consideration.

➤ **Legal Implications**

Section 33 of the *Road Traffic Act 1961* (the Act) allows the Minister to declare events to be events to which the Section applies, and then to declare road closures, part closures and exemptions to the Road Rules for that event.

Section 33 (1):

On the application of any person interested, the Minister may declare an event to be an event to which this section applies and may make an order directing—

- a. that specified roads (being roads on which the event is to be held or roads that, in the opinion of the Minister, should be closed for the purposes of the event) be closed to traffic for a specified period; and*
- b. that persons taking part in the event be exempted, in relation to the specified roads, from the duty to observe an enactment, regulation or by-law prescribing a rule to be observed on roads by pedestrians or drivers of vehicles.*

The Minister has delegated this power to the Commissioner of Police (as well as to Council for local roads).

In the case of the Adelaide Rally, which typically runs on state and local roads, SA Police issue the applicable road orders, including exemptions to the observance of certain road rules (including speed limits), for the vehicles involved in the event within the closed sections of road.

However, and importantly, subsection 33(2) of the Act states:

An order to close a road under subsection (1) can only be made with the consent of every Council within whose area a road intended to be closed by the order is situated.

While the Chief Executive Officer has delegation to act under subsection 33(2), the Chief Executive Officer's practice is to only use that delegation for regular and non-controversial events. It is proposed that a multi-year agreement with the event organiser would invoke the Chief Executive Officer's delegation during the life of the agreement.

➤ **Risk Management Implications**

The pertinent risk associated with considering this opportunity is around multi-year support of the event and the associated road closures. There is some level of judgement required to determine whether the community at large will receive a benefit commensurate with the inconvenience experienced from the road closures. On balance, and based on past consultation, it is considered the benefits the event provides to the Adelaide Hills region outweigh the impact of road closures on some residents and businesses.

Indeed, if the Council does not accept the opportunity, it could represent a lost opportunity and that the event as it exists will not be able to continue with negative impacts for other associated council areas.

The acceptance of the proposed Multi-Year Rally Agreement will assist in mitigating the risk of:

Missed social and economic opportunity leading to a reduction in future opportunities to be involved in this national event.

Inherent Risk	Residual Risk	Target Risk
High (3B)	Medium (3C)	Low (3E)

The residual risk takes into consideration the Council's long history of providing consent to the road closures, but recognises that the fact that this is considered on an annual basis heightens the risk of the event not being able to operate when compared with a multi-year agreement.

The target risk rating takes into consideration the acceptance of the proposal, which will provide the event organiser with an increased level of certainty and greater opportunities to attract long term event sponsors, hence reducing the risk that the event will be lost to the region.

There remains some risk implications given the nature of the event resulting in possible injury of participants and the potential for negative feedback around road closures from unforeseen circumstances.

Properly executed road closure orders will assist in mitigating the risk of:

Conflicts between event participants, residents, business owners and road users leading to injuries and/or property/vehicle damage and/or financial loss to those affected parties.

Inherent Risk	Residual Risk	Target Risk
High (3B)	Medium (3C)	Medium (3C)

The residual risk rating takes into consideration the provision of organisers' risk management plans, public liability insurance and on-site traffic marshals and action taken to mitigate resident and business concerns following public consultation. It also considers full road closures as approved by the Council or CEO under delegation and the event run in accordance with guidelines provided by Council and Motorsport Australia (formerly CAMS).

➤ **Financial and Resource Implications**

There is no direct financial cost to the Adelaide Hills Council for the delivery of these events.

An amount of staff time is dedicated to working with the event organiser in the interests of achieving good outcomes for the community. This has been accommodated within normal operational resourcing in the past, but it is recommended that the organiser makes payment of an Application Fee as per the Council's Fees and Charges Register for Temporary Road Closures. At present, the application fee is \$1420. The organiser bears all the financial costs associated with the required community consultation.

➤ **Customer Service and Community/Cultural Implications**

The Adelaide Rally will have a direct effect on some residents, businesses and visitors through the closure of several roads. In line with the Council's *Festivals and Events Policy*, people on roads that are closed, or on roads that have no other access but onto closed roads, are given the opportunity to comment on the proposal. Some negative feedback has been received regarding the road closures in past years and organisers have endeavoured to work with the concerned parties to mitigate their concerns. A summary of community feedback on the road closures over the last six years is outlined in the Analysis segment of this report.

The business community has the potential to benefit from increased tourists to the area during the event, and the organisers have included local businesses and community groups in planning to ensure they receive maximum benefit from this influx. There is also potential for some businesses to be disadvantaged as a result of road closures reducing staff and customer access and therefore, revenue.

➤ **Sustainability Implications**

There is the potential for the event to impact the environment of residents and businesses as follows:

- Noise nuisance
- Litter from spectators
- Damage or adverse impact to roads, trees, livestock and other flora and fauna.

The cars involved in the event are required to meet certain noise standards and, while there will be some level of noise associated with the event, it will be limited. Drones may be utilised for part of the rally in those areas with less tree coverage (and therefore greater exposure to the participants) and will be operated by a licenced operator Motorsport Australia regulations and Civil Aviation Safety Authority requirements. Local news helicopters cannot be regulated by event organisers, however, it is expected that if any attend the event, they will remain at height.

➤ **Engagement/Consultation conducted in the development of the report**

Event organisers have collaborated with Adelaide Hills Council staff about the event and its impact on the community on an annual basis since its inception.

Consultation on the development of this report was as follows:

Council Committees: Not Applicable

Council Workshops: Confidential Council Workshop 9 February 2021 with presentation from the event organiser

Advisory Groups: Not Applicable

Administration: Director Community Capacity
Manager Finance
Executive Manager Governance and Performance
Manager Economic Development
Events Officer

External Agencies: Massive Events Corp Pty Ltd
Kelledy Jones Lawyers

Community: Not Applicable

2. BACKGROUND

The Council's *Festivals & Events Policy* contains a specific appendix with guidelines for competitive motoring events. These guidelines provide for road closures to be considered by Council on a case-by-case basis and in the case of the Adelaide Rally this occurs annually around May or June.

Massive Events Corp Pty Ltd is proposing a Multi-Year Agreement to provide certainty for stakeholders in the event including suppliers, sponsors, participants and other councils. Confirmation that the event will take place in November is dependent on the Adelaide Hills Council decision each year which doesn't happen until May or June. This means the event organiser is not able to enter multi-year supply and sponsorship arrangements with other stakeholders and each year is constrained with organising and promoting the event given the uncertainty around Adelaide Hills Council's decision to approve road closures.

Subsequent to submitting their proposal Massive Events Corp Pty Ltd has notified Council that they are currently in final stage negotiations with the South Australian Tourism Commission (SATC) in respect to a multi-year sponsorship and support arrangement for the Adelaide Rally. SATC advised Massive Events Corp Pty Ltd on 29 March 2021 that the information surrounding those negotiations is in "Strict Confidence", and must remain confidential until such time that SATC advises Massive Events Corp Pty Ltd to make it public.

3. ANALYSIS

Overview of the Adelaide Rally

In 2021 the organisers celebrated 25 years since the first Classic Adelaide Rally. The event was formerly known as the Classic Adelaide (1997 – 2009) and was run by Tasmanian Company Targa Adelaide between 2011 and 2013. Since 2015 the Adelaide Rally has been wholly South Australian owned and operated.

The Adelaide Rally takes place over four days and is the largest in the Southern Hemisphere with 422 cars and 844 participants in March 2021 (2020 event delayed from November due to Covid-19). There are five categories of participation Prima, Main and Branded Tour, Spirit Tour, Challenge and Competition.

Prima Tour: a one day event within the rally, leisurely with finish for lunch at an Adelaide Hills destination. Special motorsport license required – travel at 80kph or signposted limits and special safety requirements such as fire extinguisher, hazard triangles and more.

Main and Branded Tour: takes part over 3 days with promotional branded tour groups organised by car companies with guests invited from interstate and locally. Special

motorsport license required – travel at 80kph or signposted limits and special safety requirements such as fire extinguisher, hazard triangles and more.

Spirit Tour: Special motorsport license required – travel at 10kph over state limit and special safety requirements such as fire extinguisher, hazard triangles and more. Rallysafe monitoring device fitted and competitors wear helmets.

Challenge and Competition: Activity is timed and speed limits constrained using Rallysafe devices and course design including use of restricted speed zones. Special motorsport license required and special safety requirements such as fire extinguisher, hazard triangles and more. Competitors wear helmets and cars are required to have comprehensive safety features.

Over 65% of participants are in the Tours category. As it takes several hours to get the field (approximately 400 cars) past any single point meaning temporary road closures can be up to 4.5 hours.

Other councils involved with the event include Yankalilla, Mt Barker, Alexandrina, City of Adelaide, Campbelltown, Burnside, Mitcham, Tea Tree Gully and Onkaparinga.

A Multi-Year Agreement

The proposed Multi-Year Agreement involves Council resolving to support the event for multiple years (five) in the region rather than to consider support for the event every 12 months. This would require a departure from the *Festival and Events Policy Guideline No.1 for Competitive Motoring Events* that requires ‘Competitive Motoring (“Motorsport”) Events that involve full or partial road closures will be subject to a formal Council decision on every occasion’.

It is a requirement that the event aligns with Council’s Strategic Plan and The Adelaide Rally aligns with Priority C6.2: Develop, support and bring events to our district that have social, cultural, environmental or economic benefits. The event provides the opportunity for residents and visitors to participate in the events as spectators and showcases our region to a local, interstate and international market.

It is proposed that event organisers would continue to comply with all other requirements of the Policy including six months’ notice of the event followed by a Motoring Event Application with proposed road closures and a Consultation Report a minimum of three months prior to the event. This report would inform the CEO’s decision regarding approval of road closures and would include evidence of mitigation activities for impacted residents and businesses who have responded to consultation. If approved by the CEO, written notification would be sent to affected businesses and residents by the event organisers and Council-approved advanced warning signage would be installed along routes at least three weeks before the event. Provision of reasonable traffic detour information including online maps would be made available to Council and the community at least two weeks before the event is conducted.

Although the organiser is seeking a five year agreement, it is recommended that Council consider a multi-year agreement of three years as it is a shorter period before Council can review the success of the agreement.

Consultation and Community feedback

The Adelaide Rally and rallies in general can be divisive in terms of community sentiment. However, on balance from community feedback it can be surmised that a small percentage of residents and businesses directly impacted by road closures feel negative sentiment, while the wider community is either neutral (including those residents who do not respond to direct contact asking for feedback) or positive in their sentiment regarding the event.

The table below shows the Public Consultation Responses for the past 6 years.

Shannons Adelaide Rally (formerly Classic Adelaide Rally)					
Public Consultation Responses by year					
	# Contacted	Total responses	Negative	Positive	Neutral
2015	917	17	8	8	1
2016	711	9	3	4	2
2017	403	7	2	1	4
2018	738	10	5	2	3
2019	1,004	13	6	5	2
2020	1,003	23	6	15	2

The table below shows community responses on the Council's Your Say community engagement website platform. This was opened on 1 December 2020 and closed in April 2021 following Council's decision to support the date change of the 2020 Adelaide Rally due to Covid-19.

Shannons Adelaide Rally (formerly Classic Adelaide Rally)				
Survey results from EHQ when 2020 postponed to March				
	Total	Negative	Positive	Neutral
2020-21	95	5	89	1

Some respondents (16) were participants or competitors, including people from interstate, who complimented the organisation and location of the event. They also frequently referenced money spent in the region during their visit at local businesses.

There were also several local residents who live on or near the road closure points who discussed how much they enjoy the event. The five negative responses were from local residents concerned about hoon driving and the impact of road closures.

The table below shows direct calls to Adelaide Hills Council customer service or events team regarding the 2019 and 2020 rallies (the 2020 rally was delayed to March 2021 so communication around that event through March 2021 is included).

Shannons Adelaide Rally (formerly Classic Adelaide Rally)				
Communications received via AHC (pre-event)				
	Total	Negative	Positive	Neutral
2019	10	9	0	1
2020	37	29	7	1

It should be noted that 16 of the negative calls in March 2021 (included in the 2020 event figure) were through the customer service team prior to the event. On that particular day, the event organiser's new Variable Message Board (set up down in Campbelltown for the first time as an addition communication tool) had an incorrect message regarding the forthcoming road closures.

There may also be cross-over with the responses received by the organiser and complaints that were then mitigated by the organiser as was the case with Gorge Wildlife Park, which initially opposed the event on the basis that it might impact their trading but when contacted as part of Council's post-event debrief provided the following response:

"When I first voiced my concerns to council I had been led to believe that all roads leading to us were going to be closed for the rally. However this was not the case, visitors could still access our park from other directions and rally organisers were co-operative in making sure this was the case."

"We understand events like this highlight the Adelaide Hills and Cudlee Creek, so the inconvenience for a short amount of time is fine."

Safety and the environment

The Adelaide Rally is highly regarded in terms of event safety in Australia. Rallysafe devices were brought into the event around 2011 and are fitted in Competition and Challenge Categories. The device monitors speed and location including proximity to other vehicles and reports instantly to Rally HQ so they can manage safety with instant messaging back to the vehicle crew. It also creates 'virtual chicanes' to slow vehicles and the crew is penalised if they don't action this correctly. Every stage has these zones embedded making it impossible for non-participants to replicate the course and conditions in order to compare themselves to competitors.

The event uses its own FIV (First Intervention Vehicles) units for first intervention and works in cooperation and constant communication with Metropolitan Fire Service (MFS) and Country Fire Service (CFS) at all times via rally HQ. The event's Chief Safety Officer is the Metro Commander and Chief at MFS and has 35 years at MFS.

In the Rally Headquarters there are up to 20 people. Communications are actioned via digital Radio, Mobile Phone and WICEN to all emergency services. (WICEN SA is a group of volunteer radio amateurs who provide their time and equipment to emergency groups as a specialist support squad under the *South Australian State Emergency Management Plan*).

The event has exhaustive sets of regulations surrounding equipment and vehicle preparation.

South Australia Police provide up to 60 postings per event, running with the field up the front, and historically actioning the majority of the road closures. Police traditionally attend the driver briefings and speak with the participants as well as actioning breath testing and monitoring spectators.

Event organisers are dedicated to moving to integrate electronic cars, ethanol blend fuel is encouraged as a fuel for competition cars to use. Emission control systems are in place in most of the vehicles.

No major incidents were reported in 2021 by the organiser although there were a number of minor slow speed incidents with one incident resulting in a participant being taken to hospital for scans.

Economic Implications

Providing certainty that the event will go ahead for a period of years would allow the organiser to work with Adelaide Hills businesses, other councils, the state and suppliers to firm up contracts and relationships. [REDACTED]

The organiser believes a multi-year agreement with Adelaide Hills Council would help growth and most importantly leverage, such that towns and businesses can capitalise on the event as places like City of Adelaide has done with street parties. Greater community events in the Adelaide Hills could include street parties, closed road spectator events and special stages.

Implications for cherry growers could be mitigated by holding the event in early November and continuing to work with the apple and pear growers to make sure they are involved in the consultation on road closures. Some businesses may be impacted if the event is held during the school holidays or public holidays so this would need to be considered when approving road closures.

Appendix 3 shows Adelaide Hills Businesses who have had involvement in the Adelaide rally as a supplier, sponsor or recipient of promotional benefits.

Implications for other councils

There are nine other regions, some of whom promote and highly value the social and economic benefit the event brings to their council region, who are likely to benefit from event certainty across multiple years. There is concentrated economic benefit to The City of Adelaide who enjoyed over \$1 million in economic benefit in 2019 from the Gouger Street Party (12,000 people) and East End Finale (6000 people). Multi-Year arrangements with these bodies are only workable if one exists with Adelaide Hills Council given that the majority of the event is in the Adelaide Hills region. Four other councils are currently considering multi-year agreements.

Community benefits

The event operates an At Risk Youth Driver Training program in the Mt Barker Region that educates young drivers. This course employs a previous Adelaide Rally winner and director of Australian Driving Institute, Cameron Wearing, to deliver the course.

In 2020 the event provided infrastructure to the Nairne Community Group for their annual Christmas Carol Night. The event has previously supported White Ribbon Foundation (Domestic Violence Charity) and currently supports Prostate Cancer Foundation of Australia.

As part of the proposed agreement the organiser has committed to holding at least one significant community event within the Adelaide Hills Council region.

Over 320 volunteers give up their time to take part in the event.

Summary

In considering the impact of in-principle support of the rally event for multiple years, and therefore support for road closures subject to the CEO's annual approval, Council must consider the community impacts and balance them against the benefits of the event delivering more economic and tourism benefits into the future.

A resolution of support requires a departure from the *Festivals & Events Policy*, which normally requires road closures for motorsport events to be subject to a formal Council decision on each occasion. However, given that the rally event is a regular and known event, and that the benefits of holding the event in the district can be increased with a multi-year event, it is considered appropriate for the Council to consider a multi-year agreement.

It is recommended that Council support a multi-year agreement of three years (rather than the five years proposed by the organiser) as it is a shorter period before Council can review the success of the agreement. It is also recommended that an application fee be implemented to help facilitate the road closure application in line with the *Council's Fees and Charges Register*.

4. OPTIONS

Council has the following options:

- I. Receive the report and resolve to consent to in principle support of the event for a period of three (3) years subject to the requirements recommended in this report (Recommended).
- II. Resolve not to consent to in principle support of the event for a period of three years subject to the recommendations of this report. (Not Recommended).

5. APPENDICES

- (1) Multi-Year Agreement Proposal – Massive Events Corp
- (2) Request for multi-year catering agreement
- (3) Business Benefits document

PARTIAL RELEASE 08 OCTOBER 2021
Redaction and Appendices Remain Confidential

Appendix 1

*Multi-Year Agreement Proposal – Massive Events Corp
Pty Ltd*

PARTIAL RELEASE 08 OCTOBER 2021
Redaction and Appendices Remain Confidential

Appendix 2

Request for multi-year catering agreement

PARTIAL RELEASE 08 OCTOBER 2021
Redaction and Appendices Remain Confidential

Appendix 3

Business Benefits Document

3. Multi-Year Road Rally Proposal – Period of Confidentiality

Subject to the CEO, or his delegate, disclosing information or any document (in whole or in part) for the purpose of implementing Council's decision(s) in this matter in the performance of the duties and responsibilities of office, Council, having considered Agenda Item 19. in confidence under sections 90(2) and 90(3)(d) of the *Local Government Act 1999*, resolves that an order be made under the provisions of sections 91(7) and (9) of the *Local Government Act 1999* that the report and related attachments of Council and the discussion and considerations of the subject matter be retained in confidence until 31 December 2023.

Pursuant to section 91(9)(c) of the *Local Government Act 1999*, Council delegates the power to revoke the confidentiality order either partially or in full to the Chief Executive Officer.
