RELEASED 16 SEPTEMEBER 2019

ADELAIDE HILLS COUNCIL ORDINARY COUNCIL MEETING Tuesday 27 August 2019 CONFIDENTIAL AGENDA BUSINESS ITEM

Item: 19.1

Originating Officer: Megan Sutherland, Executive Manager Organisational

Development

Responsible Director: Andrew Aitken, Chief Executive Officer

Subject: 2018-2019 CEO Performance and Remuneration Reviews

For: Decision

CEO Performance and Remuneration Reviews – Exclusion of the Public

Pursuant to section 90(2) of the *Local Government Act 1999* the Council orders that all members of the public, except:

- Director Infrastructure & Operations, Peter Bice
- Director Development & Regulatory Services, Marc Salver
- Director Corporate Services, Terry Crackett
- Director Community Capacity, David Waters
- Executive Manager Governance & Performance, Lachlan Miller
- Executive Manager Organisational Development, Megan Sutherland
- Governance and Risk Coordinator, Steven Watson
- Minute Secretary, Pam Williams

be excluded from attendance at the meeting for Agenda Item 19.1: (CEO Performance and Remuneration Reviews) in confidence.

The Council is satisfied that it is necessary that the public, with the exception of Council staff in attendance as specified above, be excluded to enable Council to consider the report at the meeting on the following grounds:

Section 90(3)(a) of the *Local Government Act 1999*, the information to be received, discussed or considered in relation to this Agenda Item is information the disclosure of which would involve the unreasonable disclosure of information concerning the personal affairs of any person (living or dead), being the personal affairs of the Chief Executive Officer, in that details of his performance review and remuneration package will be discussed.

Accordingly, on this basis the principle that meetings of the Council should be conducted in a place open to the public has been outweighed by the need to keep the information and discussion confidential.

2. 2018-2019 CEO Performance and Remuneration Reviews – Confidential Item

SUMMARY

The Employment Agreement between Council and the Chief Executive Officer (CEO) provides for no less than one annual performance review. The review is to assess the CEO's performance against the CEO's duties, position description and agreed performance targets.

The review process was undertaken internally as agreed by Council, via the CEO Performance Review Panel (the Panel). The review process was undertaken in July 2019 to assess performance against the eight (8) areas of key responsibility (specified in the position description) and eight (8) performance targets.

The annual review of the TEC Package in accordance with the *Employment Agreement* has also been undertaken by the Panel, taking into account the outcome of the performance review, the CEO position description, movements in the CPI and remuneration paid to CEOs of similar sized councils.

A recommendation to the Council regarding the CEO's performance rating and remuneration is required to enable the finalisation of these two processes.

RECOMMENDATION

Council resolves:

- 1. That the report be received and noted
- 2. That the CEO be rated as 'exceeds expectations' in relation to the 2018-2019 CEO Performance Review.
- 3. To increase the CEO's TEC Package by 2.3% to commence from 1 July 2019.
- 4. That the CEO be offered a 2 year extension to his current employment agreement with a new expiry date of 30 June 2024.

1. GOVERNANCE

Strategic Management Plan/Council Policy

Goal Organisational Sustainability

Key Issue Governance

We diligently adhere to legislative requirements to ensure public accountability and exceed these requirements where possible.

> Legal Implications

The CEO Performance Review Panel is a Section 41 of Committee of Council under the *Local Government Act 1999*.

This process needs to be undertaken appropriately to ensure the CEO is provided with a fair and consistent approach to performance and remuneration reviews.

The performance review process must stand up under scrutiny as the tool and the outcomes of the review directly affect decisions made in relation to the CEO, his performance and remuneration decisions.

Section 91 (Minutes and release of documents), s96 (Council to have a chief executive officer) and s105 (Register of remuneration, salaries and benefits) of the *Local Government Act 1999* provide direction in this regard.

Risk Management Implications

Undertaking regular review of the CEO's performance is an important control mitigating the risk of:

Deficient CEO performance review practices resulting in a lack of accountability and loss of stakeholder confidence in the organisation.

Inherent Risk	Residual Risk	Target Risk
Medium (3C)	Medium (3D)	Medium (3D)

Note: there are many other controls that also assist in managing this risk.

Non-achievement of CEO KPIs result in loss of community benefit and/or opportunities and/or stakeholder confidence in the organisation.

Inherent Risk	Residual Risk	Target Risk
High (3B)	Medium (3D)	Medium (3D)

Note: there are many other controls that also assist in managing this risk.

Financial and Resource Implications

There will be a budget impact if any change is decided to the TEC Package. This would be incorporated into the annual budget.

Customer Service and Community/Cultural Implications

There is a community expectation that the CEO will perform competently and meet expectation to achieve the required outcomes for the organisation.

Environmental Implications

Not applicable.

Engagement/Consultation conducted with Council Committee, Regional Subsidiary, Advisory Group, the Administration and Community

Consultation on the development of this report was as follows:

Council Committees: Discussion occurred with the Panel at the meeting held on

Thursday 8 August 2019, following a confidential debrief of the remuneration report with the consultant and briefing on

the performance report on Thursday 1 August 2019.

Council Workshops: Not applicable.

Advisory Groups: Not applicable.

Administration: The CEO provided the Panel with feedback at its meeting held

on 8 August 2019.

Executive Manager Governance & Performance

Community: Not applicable.

2. BACKGROUND

CEO Performance Review

CEO Performance Review Panel (the Panel)

The role and specific function of the Panel, as described in the *Terms of Reference* (1 September 2017) are:

2. ROLE

2.1 The Council is responsible for the selection, remuneration and management of the Chief Executive Officer (CEO). The overal role of the Panel is to provide advice to Council on matters relating to the performance and development of the CEO.

3. SPECIFIC FUNCTIONS

- 3.1 The function of the Panel is to provide advice to Council on the CEO's performance and development, including the following matters:
 - 3.1.1 Determining the Performance Targets for the forthcoming 12 month performance period;
 - 3.1.2 Monitoring the progress on the CEO's agreed Performance Targets for the current 12 month performance period;
 - 3.1.3 Reviewing the CEO's performance over the preceding 12 month performance period, in particular the performance against the agreed Performance Targets and position description requirements;
 - 3.1.4 Identifying development opportunities for the CEO; and
 - 3.1.5 Reviewing the remuneration and conditions of employment of the CEO.

At the 26 February 2019 Council meeting, it was resolved to undertake the 2019 CEO Performance Review process internally and to use an external consultant to provide a review of the Total Employment Cost (TEC) package which is undertaken through a remuneration review report.

12.9 Proposal to Undertake CEO Performance Review Internally

9.30pm Cr Grant left the Chamber 9.31pm Cr Grant returned to the Chamber

Moved Cr Mark Osterstock S/- Cr Kirsty Parkin

39/19

Council resolves:

- 1. That the report be received and noted
- To undertake the 2019 CEO Performance Review using an internal process incorporating all of the Elected Members and utilise a consultant to undertake the Total Employment Cost package review.

Carried Unanimously

CEO Employment Agreement

On 28 March 2017, Council resolved to appoint Andrew Aitken as the Chief Executive Officer (CEO) of the Adelaide Hills Council for a second term of 5 years.

The second *Employment Agreement* (the Agreement) between Adelaide Hills Council and Andrew Aitken commenced on 1 July 2017.

Clause 12 of the Agreement provides for a performance review process with the following key features (in summary):

- 1. No less than one annual performance review
- Performance assessed (using a rating scale) against the Position Description and any performance indicators/targets
- 3. That a written report be compiled and a copy provided to the CEO, detailing competent performance (or better) has been achieved and any particular aspects that require improvement and the timeframe for that improvement to a specified standard
- 4. To provide whatever counselling, advice and assistance are reasonably necessary to enable the CEO to improve his performance during that period.

A consideration from the performance review is whether there are any particular aspects of the CEO's performance that requirement improvement and if so, the reasonable timeframes within which it is expected for those areas to be improved.

2018-2019 Performance Targets

In preparation for the 2018-2019 financial year a set of eight (8) CEO performance targets were adopted by Council at the 26 June 2018 meeting.

12.6. CEO Performance Targets

Moved Cr Kirrilee Boyd S/- Cr Ron Nelson

141/18

Council resolves:

- 1. That the report be received and noted
- To adopt the proposed 2018-2019 CEO Performance Targets recommended by the CEO Performance Review Panel in Appendix 1 of this report.



The 8 performance targets covered the following topics:

CWMS Review	Customer Experience Survey/Action Plan
Reconciliation Action Plan	Library Services Review
CRM Integration	Arts and Heritage Hub
Recycling/Waste Strategy	Stormwater Assets

These targets, in conjunction with the key responsibilities in the position description, were used to assess performance.

The outcomes of the performance targets are details in the 2018-2019 CEO Performance Review Report (**Appendix 1**).

Rating Scale

In accordance with the Agreement (Clause 12.8 above) a rating scale is agreed with the CEO to use during the performance process. The rating scale agreed for this review has also been used in the past 3 reviews and provides the following assessment:

5 Exceptional	Performance far exceeded expectations due to exceptionally high quality of work performed in all <i>essential</i> areas of responsibility, resulting in an
	overall quality of work that was superior
4 Exceeds	Performance consistently exceeded expectations in all essential areas of
	responsibility, and the quality of work overall was excellent. Annual goals
expectations	were met.
3 Meets	Performance consistently met expectations in all essential areas of
	responsibility, at times possibly exceeding expectations, and the quality of
expectations	work overall was very good. The most critical annual goals were met.
2 Improvement	Performance did not <i>consistently</i> meet expectations – performance failed
2 Improvement	to meet expectations in one or more essential areas of responsibility,
needed	and/or most critical goals were not met.
	Performance was consistently below expectations in most essential areas
1 Uncaticfactor:	of responsibility, and/or reasonable progress toward critical goals was not
1 Unsatisfactory	made. Significant improvement is needed in one or more important
	areas.

Remuneration Review

CEO Employment Agreement (the Agreement)

On 28 March 2017, Council resolved to appoint Andrew Aitken as the Chief Executive Officer (CEO) of the Adelaide Hills Council for a second term of 5 years subject to the execution of the Agreement.

The current CEO TEC Package is:

TOTAL TEC	\$258,750
Full and unrestricted use of fully maintained vehicle	\$10,000
Employer superannuation (9.5% of annual base salary)	\$21,581
Annual base salary	\$227,169

The Agreement contains the provisions for the review of the TEC Package in Clause 13 that must be used when considering any change in TEC as follows:

13. TEC PACKAGE REVIEW

- 13.1 The TEC Package specified in Clause 10 and Schedule 2 shall be reviewed annually in conjunction with the performance review process and outcomes.
- 13.2 The TEC Package review will be conducted each year following the performance review set out in Clause 12 (if reasonably practicable), and any change to the TEC

Package shall take effect from the anniversary of the Commencement Date or as agreed.

- 13.3 The review of the TEC Package will take into account the following:
 - 13.3.1 The agreed key performance indicators;
 - 13.3.2 The CEO's Position Description;
 - 13.3.3 Movements in the Consumer Price Index (all groups) Adelaide as issued by the Australian Bureau of Statistics for the year ending in the quarter immediately preceding the review;
 - 13.3.4 Remuneration paid to CEO's of councils in South Australia; and
 - 13.3.5 Any other factors the Council considers relevant.
- 13.4 Notwithstanding Clause 13.3, the parties acknowledge that, in undertaking any review of the TEC Package, the CEO is not, as a right, entitled to any annual increase of the TEC Package.

CEO's Position Description

The position description as contained in the Agreement is based on the requirements of s99 – Role of chief executive officer and is a standard used across many councils within the local government sector.

Consumer Price Index (CPI) - March Qtr

A common baseline factor that is considered for remuneration reviews is the movement in the annual Consumer Price Index (CPI). The most recent report from the Australian Bureau of Statistics (ABS) shows the following movements in the CPI (over 12 months). The next release from the ABS will be on 31 July 2019 which will provide annual CPI movements to the June quarter.

Quarter	National CPI	Adelaide CPI
March 2019	1.3%	1.3%

The latest 12 months to June quarter figure for Adelaide CPI has been released and is 1.4%.

Wage Price Index (WPI)

The WPI measures annual movements in remuneration nationally and the March 2019 quarter showed annual movements of 2.3% across all sectors. The June 2019 quarter figures are not yet available.

Remuneration of CEOs

The information under this heading is from the consultants '2019 CEO Remuneration Review Report' (Report).

Data is provided on CEO Remuneration for Group 2 Councils, the group Adelaide Hills Council is grouped by the SA Remuneration Tribunal in Table 1.

\$ 258,750
2018/19 Remuneration
\$ 283,498
\$ 302,000
\$ 267,000
\$ 279,000
\$ 250,538
\$ 281,297
\$ 250,591
\$ 270,702
\$ 231,664
\$ 281,979
\$ 274,564
\$ 260,000
\$ 269,403
\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

Table 1

'It is important to note that remuneration shown above for Burnside, Prospect and Holdfast councils reflect that of the previous CEO and that these positions are currently vacant. We understand that Holdfast Bay have now made an internal appointment. We understand that remuneration for the new CEO sits below that of the previous CEO, but we have not yet obtained that data. It is clear from the table above that the current remuneration of the CEO at \$258,750 is about 4.0% below the average of the Group 2 Councils.'

Table 2 shows a smaller group of councils that CEO remuneration has been compared against in the past.

Adelaide Hills	\$ 258,750

Council 2018		18/19 Remuneration
Alexandrina Council	\$	283,498
Campbelltown	\$	302,000
Unley	\$	281,297
Mount Barker	\$	250,591
Norwood Payneham, St Peters	\$	281,979
Gawler	\$	260,000
Average	\$	276,561

Table 2

'Using the smaller number of Councils against which to benchmark increases the average CEO remuneration to \$274,320. This places the CEO for AHC about 6.4% behind that average. We note from our 2018 review the CEO's remuneration was around 4.6% below corresponding Councils, so that gap has increased.'

3. ANALYSIS

CEO Performance Review

The Panel's Presiding Member and the Mayor, met with the CEO on Tuesday 23 July 2019 to discuss the feedback from Council Members. Feedback covered the 2018-2019 CEO Performance Targets and the strengths and development opportunities in relation to the key responsibilities of the CEO in the position description, these being:

- Advice to and Relations with Council Members
- Leadership and Management of Councils Employees
- Stakeholder Management and Communication
- Financial and Asset Management
- Work Health and Safety
- Strategic Planning
- Human Resources Management and
- Operational Management, Governance and Major Projects.

A requirement of the Performance Review (Clause 12.5 of the Agreement) stipulates a determination on the CEO's performance by way of a written report identifying whether competent performance (or better) has been achieved, and to identify any particular aspects of the CEO's performance that requires improvement. In determining whether the CEO has achieved competent performance, under the Agreement (in 'Definitions') competent performance is defined in the following way.

Competent Performance means the achievement by the CEO of a performance rating at least equal to the mid point of the rating scale (ie CEO's performance met expectation).

The outcome from this performance review is detailed in the review report (*Appendix* 1).

The Panel's Presiding Member and the Mayor considered if any specific performance improvements were required and recommend that no specific performance improvement plan is needed.

The performance rating being recommended to Council, by the Panel, for the 2018-2019 CEO Performance Review is that the CEO 'exceeds expectations' (a rating of 4 from the rating scale).

At the Council meeting of 23 July 2019, the Council determined that the CEO had achieved the 2018-2019 CEO Performance Targets.

12.4 Proposed 2019-2020 CEO Performance Targets

Cr Malcolm Herrmann, Cr Linda Green and Cr Andrew Stratford declared a Perceived Conflict of Interest at Agenda Item 5 'Declaration of Interest by Members of the Council' in relation to Item 12.4.

Cr Malcolm Herrmann, Cr Linda Green and Cr Andrew Stratford remained in the Chamber and voted.

Moved Cr Mark Osterstock S/- Cr Pauline Gill

190/19

Council resolves:

- 1. That the report be received and noted
- To confirm that the CEO has achieved the outcomes of the 2018-2019 Performance Targets per Attachment 1.
- To adopt the proposed 2019-2020 CEO Performance Targets recommended by the Panel as per Appendix 2.

Carried Unanimously

At the Panel meeting held on 8 August 2019, the extract from the Panel's unconfirmed minutes state:

10.1.1 2018 – 2019 CEO Performance Review – Confidential Item

Moved Paula Davies S/- Cr Kirsty Parkin

15/19

The CEO Performance Review Panel resolves:

- 1. That the report be received and noted
- 2. To recommend to Council that the CEO 'exceeds expectations' in relation to the 2018-2019 CEO Performance Review.

Carried

Remuneration Review

It is important to give consideration to the elements of the TEC Package, Clause 13.3 (stated above), the data related to those elements (provided above) and consideration of the outcome of the 2018-2019 CEO Performance Review.

From the consultant's Report, advice provided is as follows:

'The CEO's remuneration is currently below the average for the Group 2 Councils (4.0%) and is about 6.4% below the smaller group of Councils against which benchmarking has been undertaken.

We understand that AHC have conducted a performance review for the CEO. It is common for organisations to use performance as a driver for annual remuneration increases. We have provided the following table as a suggestion for AHC should they want to provide an annual increase based on performance. We understand that AHC use a five-point rating scale in their performance reviews. We have reflected that scale in the table below:

Performance Rating		
5	CEO's performance is exceptional	3.5%
4	CEO's performance exceeds expectations	2.3%
3	CEO's performance meets expectations	1.3%
2	CEO's performance needs improvement	0%
1	CEO's performance is unsatisfactory	0%

AHC are not required to provide any increase as outlined on Clause 13.4. It is our experience in CEO remuneration reviews in Local Government that Councils have been providing at least an annual increment that aligns with CPI, which was 1.3% at March 2019.

Councils also consider annual increases provided to staff through Enterprise Agreements. In our work with other Councils we understand that increases included in EA's for 2019 are around 2.0% to 2.5%. In some cases, they provide a minimum of 2.0% or CPI whichever is the greater.

The data presented above would indicate that the CEO is below the market for remuneration when considering Group 2 Councils. Council should also consider the performance review feedback when determining its recommendation.

It is our view the CEO's increment should be within the range from 1.3% (the annual movement in CPI for Adelaide at March 2019), and up to 3.5% (subject to performance) which would make remuneration more market competitive.'

The Council must decide on whether to maintain the current TEC package or improve the TEC package in real terms.

In making a recommendation for Council decision, the Panel reviewed Clause 13 of the Agreement (detailed above). The Panel also considered feedback provided by the consultant on the number of CEO vacancies and the processes some Councils are undertaking regarding the timing of the CEO contracts as they relate to the term of the Council, with some having the CEO contract ending in the middle of a Council's term.

The extract from the Panel's unconfirmed minutes state,

10.2.1 2019 CEO Remuneration Review - Confidential Item

Moved Cr Nathan Daniell S/- Paula Davies

18/19

The CEO Performance Review Panel resolves:

- 1. That the report be received and noted
- 2. Recommends to Council to increase the CEO's TEC Package by 2.3% to commence from 1 July 2019.
- 3. Recommends to Council that, in view of the CEO's exceptional performance review, the CEO be offered a 2 year extension to his current employment contract with a new expiry date of 30 June 2024.



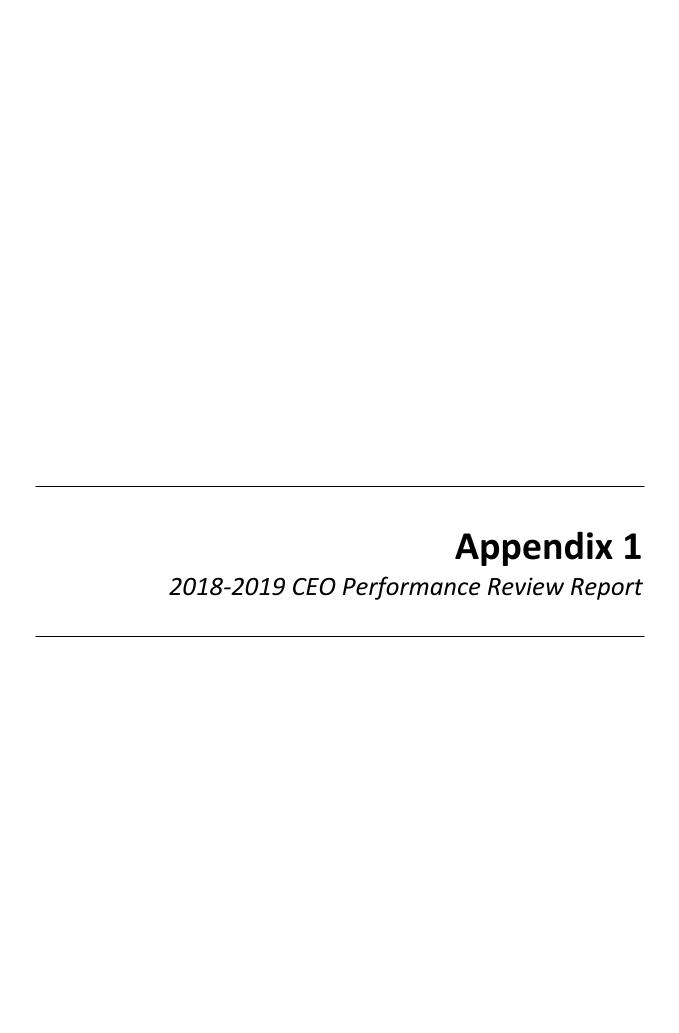
4. OPTIONS

Council has the following options:

- I. To support the recommendations from the Panel regarding the outcome of the CEO Performance Review and Remuneration Review. (Recommended)
- II. To recommend a change to the outcome of the performance review and/or remuneration review recommended by the Panel. (Not Recommended)

5. APPENDIX

(1) 2018-2019 CEO Performance Review Report





CEO PERFORMANCE REVIEW JUNE 2018- JULY 2019

Employee: Andrew Aitken Date completed: 23 July 2019 Review undertaken by: Presiding Member of the CEO Performance Review Panel, Mark Osterstock and Mayor, Jan-Claire Wisdom

	Performance Targets	Outcome	Achieved Yes / No
1.	CWMS Review Provide a recommendation to Council following the EOI process on the future management model for Adelaide Hills Council's Community Wastewater Management System (CWMS).	COMPLETE: Stage 2 of the CWMS Review Workshop was completed on 14 August. The Prudential Review Report has been completed and was provided to and noted by the Audit Committee 13 August. A CWMS review report was provided to Council at the 28 August meeting outlining the results of the EOI process undertaken with a recommendation to: Undertake a Request for Tender (RFT) process for potential divestment of CWMS assets To continue to work collaboratively with other participant councils To continue to undertake further analysis of maintaining CWMS ownership for RFT comparative purposes. Council resolved as recommended.	Yes
2.	Reconciliation Action Plan Establish a Reconciliation Action Plan (RAP) Working Group (comprising Aboriginal people, Council Members and local residents) to support the development of our RAP, with its membership and its draft Terms of Reference being subject to Council approval.	COMPLETE: The successful nominees for the working group have been selected and endorsed by Council along with the election of a Council representative being Cr Kirrliee Boyd. Mount Barker District Council has now endorsed the nominees and selected a representative. AHC adopted the draft Terms of Reference at its meeting on 28 August 2018. The first meeting of the Adelaide Hills Reconciliation Working Group (AHRWG) was held on Wed 22 May at Fabrik. Key actions from this meeting include forming an internal Reconciliation Working Group of staff across key areas of Council business to develop the Reconciliation Action Plan for our Council in collaboration with the AHRWG. These staff would then champion the RAP across Council.	Yes
3.	CRM Integration Enhance the use of the Customer Relationship Management system (CRM) by integrating CRM with the asset management software and the call centre software to enable more seamless management of customer enquiries and requests.	COMPLETE: The new Contact Centre software was implemented in September 2018 and included integration with the CRM system. This now enables calls to be more efficiently turned into customer cases and for customer details and history to be more readily available to customer service officers. Integration between the Asset Management System (Confirm) and the CRM system has been designed and developed. In 2018-19 the aim was to apply the integration to two asset classes - trees and playgrounds. The tree phase was completed in December 2018 and the playgrounds phase in June 2019. A presentation on both these integrations is planned for the 9 July Council Member Workshop.	Yes
4.	Recycling/Waste Strategy Develop a strategy, to Council's satisfaction, that considers approaches, including long term approaches, for the future collection and processing of recyclables with a view to maximising environmental outcomes, reduce contamination rates and provide a cost effective kerbside recycling service.	COMPLETE: The Resource Recovery and Recycling Strategy was adopted by Council Members at the 25 June 2019 Council meeting. The Strategy will now be implemented as per the priorities identified in the document.	Yes
5.	Customer Experience Survey/Action Plan Undertake a customer experience survey and present an action plan of identified improvement opportunities to Council Members. (As a separate exercise, staff to consider a general satisfaction survey of a random sample of residents.)	COMPLETE: The Customer Experience Survey of 400 customers was conducted during September 2018. The results have been analysed by staff, with outcomes leading to a survey Action Plan and revisions to our Customer Experience Action Plan. The results of the survey and the action plan and improvement opportunities have been presented to ELT and subsequently to Council Members at a workshop on 14 May 2019.	Yes
6.	Library Services Review Review our library services to better understand community preferences in the context of a modern and progressive library service and provide the outcomes of the review with recommendations to Council.	COMPLETE: The Library Services Review report was received and noted by Council at its 25 June 2019 meeting.	Yes
7.	Arts & Heritage Hub Provide a status report to Council on the implementation of the Business Development Framework within 6 months of the appointment of the Hub's director.	COMPLETE: The Arts and Heritage Hub (Fabrik) Director commenced on 23 July 2018. A report, including an update on the implementation of the Business Development Framework, was presented to Council for noting at its meeting held on 22 January 2019.	Yes



CEO PERFORMANCE REVIEW JUNE 2018- JULY 2019

8. Stormwater Assets

COMPLETE:

Use the stormwater asset class as a model for refining service levels to ensure they inform and drive asset maintenance plans and report to Council.

The Stormwater Service Levels report was received and noted by Council at its 25 June 2019 meeting.

Yes

POSITION DESCRIPTION - KEY RESPONSIBILITIES	
Advice to and Relationship with Council Members	Work Health and Safety
Leadership and Management of Councils Employees	Strategic Planning
Stakeholder Management and Communication	Human Resources Management
Financial and Asset Management	Operational Management, Governance and Major Projects

Strengths	Opportunities for Development		
Satisfied that Andrew's key responsibilities have been and are being met/performs and manages to a very high standard	Keep improving the 'No Surprises' relationships		
Employs very good staff/excellent administrator and subordinate staff	Follow up of councillor enquires is very good but there have been a few instances when follow up has		
Develops Managers/Works with Directors/Managers	been not provided despite commitment to do so		
Leadership and management of Council employees	More get togethers with staff and Council Members to better understand each other and prevent the		
Appears to manage working relationships sufficiently	them and us		
Provides good, consistent leadership within the organisation	Continue with 360 degree feedback including with staff at all levels		
Work health and safety is a focus point/ Has been innovative with the Take 5 for Safety campaign	Need to build more relationship with outside staff		
We are an organisation that strives for improvement efforts	Seems to rely heavily on Governance personnel		
Strong in compliance issues	More aggressive in regard to business threats to Council		
	PD Key Responsibility-Financial and Asset Management and Strategic Planning - work with elected		
Is approachable and insightful	members and ELT to identify key strategic expenditure on infrastructure capitalising on low interest rates		
Appears to know when to lead and when to delegate	and maximising partnerships with key stakeholders		
Uses strategic thinking to problem solve	I think the Council as a whole could review its marketing strategy (or even present current strategy to council)		
Shows concern for staff and Elected Members/Relationship with elected members	Public comment in media to develop Andrew's profile and therefore voice when lobbying		
Is honest in dealings with Elected Members	"Louder" Elected Members get heard at Workshops and other times		
Has developed in responding and speaking up to Elected Members	Louder Liected Weinbers get heard at Workshops and other times		
Available for Elected Members and staff	Not aware of any areas that require or warrant improvement/no overt areas can easily identify		
Stakeholder management and leadership	Personal Development		
Had good relationship with outside bodies	Should be more proactive in meetings		
On committees and attends forums	Keep up to date with new management techniques eg Six Layers of Intentional Leadership		
	PD Key Responsibility-Operational Management - to apply skills learnt at Australian Institute of Company		
His team appear to support him and he them.	Directors Course to next years KPI's		
Work/life balance - implementation 7pm to 7am response	Work on his Dad jokes		
As a new elected member the performance has exceeded the expectations that I previously had as an outsider.			
Andrew exudes an aura of calm. As a new Councillor, I feel he is in control of everything he needs to be.			

Particular aspects of the CEO's performance that requires an
Improvement Plan.

No specific performance improvement plan is needed.

Page 2 of 3



CEO PERFORMANCE REVIEW JUNE 2018- JULY 2019

Rating Scale

5 Exceptional	Performance far exceeded expectations due to exceptionally high quality of work performed in all <i>essential</i> areas of responsibility, resulting in an overall quality of work that was superior	Overall, the CEO's performance for the 2018-2019 year has been rated as:
4 Exceeds expectations	Performance consistently exceeded expectations in all <i>essential</i> areas of responsibility, and the quality of work overall was excellent. Annual goals were met.	1
3 Meets expectations	Performance consistently met expectations in all <i>essential</i> areas of responsibility, at times possibly exceeding expectations, and the quality of work overall was very good. The most critical annual goals were met.]
2 Improvement needed	Performance did not <i>consistently</i> meet expectations – performance failed to meet expectations in one or more <i>essential</i> areas of responsibility, and/or most critical goals were not met.	
1 Unsatisfactory	Performance was consistently below expectations in most <i>essential</i> areas of responsibility, and/or reasonable progress toward critical goals was not made. Significant improvement is needed in one or more important areas.	

Completed		Completed			
Signed:	Presiding Member – Mark Osterstock CEO Performance Review Panel	Date:	Signed:	Chief Executive Officer – Andrew Aitken	Date:

5. CEO Performance and Remuneration Reviews – Period of Confidentiality

Subject to the CEO, or his delegate, disclosing information or any document (in whole or in part) for the purpose of implementing the Panel's decision(s) in this matter in the performance of the duties and responsibilities of office, the Panel, having considered at Agenda Item 19.1 in confidence under sections 90(2) and 90(3)(a) of the Local Government Act 1999, that an order be made under the provisions of sections 91(7) and (9) of the Local Government Act 1999 that the report, related attachments and the minutes of Council and the discussion and considerations of the subject matter be retained in confidence until the CEO has been advised in writing.

Pursuant to section 91(9)(c) of the *Local Government Act 1999*, that Council delegates the power to revoke the confidentiality order to the Executive Manager Governance and Performance.